

| | | <u>Summary of Expectations</u> | |
|---|--|--------------------------------|---|
| | | CTC | CEC |
| Experience | Active CSP (of any type) | | Active CSP (of any type) |
| | 1,000 hours in the past 2 years COACHING | | 2,000 hours in last 3 years COACHING |
| Coaching Mindset | Client is naturally creative and resourceful and whole. Therefore they have the means to solve their own challenges. | | Client is naturally creative and resourceful and whole. Therefore they have the means to solve their own challenges. |
| | Understands the difference of Content vs. Process and is learning when to move between stances. (Process: professional coaching, facilitation; Content: mentoring, training, consulting). | | Understands the difference of Content vs. Process and demonstrates skill in knowing when to move between stances (Process: professional coaching, facilitation; Content: mentoring, training, consulting). |
| | A CTC is expected to demonstrate professional coaching skills at the ICF-ACC level. ICF certification is not required. | | A CEC is expected to demonstrate professional coaching skills at the ICF-PCC level. ICF certification is not required. |
| Coaching skills/practices and frameworks: Evidence that the coach has taken both their Experience and Learning and synthesized these into definitive practices, frameworks, approaches, and strategies | Knowledge of and applies at least one multi-team and large scale facilitation tools, techniques or frameworks. | | Various coaching skills and practices (versus just one) including organizational change and leadership models. |
| | Knowledge of at least one coaching framework and working to apply it. | | Various coaching frameworks (versus just one) |
| | Humility - aware of the vastness of growth beyond current level (frameworks, practices, tools, experience). | | Integration of practices or frameworks (creating own approach) – novelty. |
| | | | Humility - aware of the vastness of growth beyond current level (frameworks, practices, tools, experience). |
| Self-awareness: Able to reflect on their own contribution to the coaching by virtue of their own 'being' | Emotional (EQ) maturity - has cultivated their own self-awareness with growing ability to self-regulate. | | Emotional (EQ) maturity - has cultivated their own self-awareness and demonstrates in-the-moment self-regulation. |
| | Current goals for growth. | | Current goals for growth. |
| | | | Consciously selects experiments, demonstrates curious but neutral stance towards the outcome, reflects openly on outcome, integrates learning into subsequent hypotheses and actions. |
| | Acknowledges past mistakes and learning. | | Is able to run their coaching in 'debug mode.' |
| | | | Aware of their own thinking and approach to coaching. |

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| Self-awareness: continued | Conscious of myself and my impact on the coaching (preparing for the coaching conversation, post-coaching reflection). | Conscious of myself and my impact on the coaching (preparing for the coaching conversation, while in the coaching conversation, post-coaching reflection) – Mindfulness. |
| Constant Learning: Has and continues to acquire Coaching oriented learning through multiple dimensions | Has their own mentor. Mentoring involves multiple interactions over many months resulting in significant learning and growth. This takes place in a one-on-one or small group situation. | Has their own mentor or coach. Mentoring involves multiple interactions over many months resulting in significant learning and growth. This takes place in a one-on-one or small group situation. Mentors others and both grow through that experience. |
| | Knowledge and application of at least one professional coaching framework (for example: Coactive, NLI, ORSC, ACI, etc.) or practices. | Breadth of Mentoring; Targeted mentoring to learn new skills. Breadth of Knowledge - Knowledge and application of at least 3 professional coaching frameworks or practices. |
| | Reading shows a breadth of frameworks, practices, and skills beyond Agile contexts. | Reading shows a breadth of frameworks, practices, and skills beyond Agile contexts, and including research and organizational culture, change (multidisciplinary) and business economics. |
| | Demonstrates learning from both failed & successful engagements. | Demonstrates learning from both failed & successful engagements. |
| | | |
| Diversity of Experience with different types & sizes of organizations | Team level: <ul style="list-style-type: none"> • First to second level management • Product development function | Enterprise level: <ul style="list-style-type: none"> • Executive level • X-functional - other areas of the organization, not just product development |
| | Team level transformational success across multiple teams. | Actual success in transformation of multiple functions, business divisions, or enterprises. |
| | Coaching career shows a journey of growth. | Coaching career shows a journey of growth. |
| | | Diversity of organizations (industry, size...). |
| | | Diversity of initial engagement approach. |

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| Participation in the Agile community: | Participation demonstrated by behaviors of contribution | Participation demonstrated by behaviors of leadership. |
| | Attendance | Attendance |
| | Community participation and contribution occurs outside of my current organization (internal community participation is helpful, but not sufficient). | Community participation and leadership occurs outside of my current organization (internal community participation is helpful, but not sufficient). |
| | Minimum of 2 years of involvement over time. | Minimum of 3 years of involvement over time. |
| | Involvement in some of: facilitation, presentations, writing, or organizer in the Agile community. Candidate should be active in the Agile community as a volunteer or contributor to the community through avenues such as local meetups, local conferences, major conferences, online/virtual communities of practice, etc. | Organizing or leading roles in the Agile community such as local Agile user groups, local conferences, minor and major conferences, and leading or volunteering at Scrum Gatherings, etc. |
| | There is a preference that a CTC should also have attended at least one Scrum Alliance sponsored Coaching Retreat, Global Gathering participating in the Coaches Clinic, or Regional Gathering participating in a Coaches Clinic unless they can document a clear challenge (geographic availability or economic challenge) making it impossible. Other expected contributions at the CTC level would include speaking on a coaching related topic or volunteering on a related Scrum Alliance committee. | A CEC should have attended at least one of: Scrum Alliance sponsored Coaching Retreats, Global Gatherings where they have led or participated in the Coaches Clinic, or Regional Gatherings where they have led or participated in a Coaches Clinic. Equivalent community involvement outside Scrum Alliance events are also considered. Other expected contributions at the CEC level would be organizing or facilitating a Global or Regional Gathering, organizing or facilitating a Coaches Clinic at a Global or Regional Gathering, or organizing or facilitating a Coaches Retreat or volunteering on a related Scrum Alliance committee. |
| | | Presentations or Open Space sessions. |
| | Coaching Clinic volunteer. | |